

CASE STUDY:

Homeowners of America
Insurance Company

The ability to implement rate, underwriting and coverage changes swiftly has enabled HOAIC to stay one step ahead of the competition.

HOMEOWNERS OF AMERICA INSURANCE COMPANY

Snapshot:

Homeowners of America
Insurance Company
www.hoaic.com

Policy Types:



Homeowners



Dwelling Fire



Tenant and
Condo Owners

Customer Since: 2006

Location: Texas



Silvervine was our system of choice when we started the company in 2006. Silvervine enabled us to begin business within a few months of licensing the company. Today, we are one of the top 20 home-owner's writers in Texas and Silvervine's solutions have been an integral part of our success."

Spence Tucker, President HOAIC

Solution Requirements

- Quick Implementation
- Full Cycle Solution
- Flexible to Grow

The Company

Homeowners of America Insurance Company is a Texas-based property and casualty insurance company that specializes in residential property coverage for homeowners and investors throughout Texas. Their company is run by experienced professionals who saw the need for a company that would provide a consistently high level of service and fair dealing to their policyholders.

The Challenge

Homeowners of America Insurance Company was looking to get into the market quickly and grow their business at an exceptional rate. The company required a system that would cover the entire policy life-cycle, could be implemented quickly and scale with their business needs.

The Solution

After evaluating multiple solutions, HOAIC selected Silvervine. Silvervine's solutions provide the tools to service policy holders from quote to claim. Providing complete automation throughout the entire policy life-cycle, Silvervine removed the need to deal with multiple systems or 3rd party solutions.

The Results

Silvervine was up and running in under five months and has since made life easier for HOAIC. Using Silvervine's solutions, HOAIC has seen amazing growth in their business. The ability to implement rate, underwriting and coverage changes swiftly has enabled HOAIC to stay one step ahead of the competition.

Learn how your organization can grow beyond expectations, email us at:

sales@silvervinesoftware.com or call us at **478.971.3549**

Lines of Business



HOMEOWNERS



DWELLING FIRE



TENANT AND CONDO OWNERS

Operations

CUSTOMER SINCE
2006

50+
EMPLOYEES

1000+
AGENTS

90,000+
POLICY HOLDERS



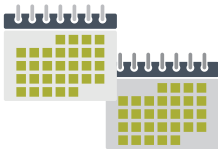
Insurance Management
System Requirements:

✓ QUICK
IMPLEMENTATION

✓ FULL CYCLE
SOLUTION

✓ FLEXIBLE TO GROW

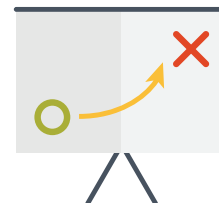
Results



< 60 DAYS
IMPLEMENTATION



The ability to **implement rate, underwriting and coverage changes** swiftly



Partnered with Homeowners through rapid expansion

“ Today we are one of the top 20 homeowner’s writers in Texas and Silervine has been an integral part of our success. ”

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—Spence Tucker, President

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